

(Linear Regression with Least Squares)

The technique of regression, in particular linear regression, is one of the most popular statistical tool. A major purpose of regression is to explore the dependence of one variable on others. There are all forms of regression: linear, nonlinear, simple, multiple, parametric, nonparametric, etc. The word *regression* is used in statistics to signify a relationship of a target variable (say,  $y_i$ ) between other variables (say,  $x_{i,p}$ ). More generally, we have a relationship of the form

$$y_{n \times 1} = \mathbf{f}(X_{p \times n}) + \epsilon_{n \times 1},$$

where  $n$  is the realization of the observable random variables, and the  $\mathbf{f}$  is an arbitrary function;  $\epsilon_{1 \times n}$  is the random vector describes the deviations or errors. It is also common to suppose it has zeros mean  $\mathbb{E}(\epsilon) = 0$ ; that is

$$\mathbb{E}(y|X) = \mathbf{f}(X).$$

When we refer to *regression that is linear* (more precisely, affine), we mean that the conditional expectation of  $Y$  given  $X$  is a linear function of  $X$  (*i.e.* the term linear regression refers to a specification that is *linear in the parameters*). Hence we have the linear model

$$y_{n \times 1} = X_{n \times p+1} \beta_{p+1 \times 1} + \epsilon_{n \times 1} = \begin{pmatrix} 1 & x_{11} & x_{12} & \dots & x_{1,p} \\ 1 & x_{21} & x_{22} & \dots & x_{2,p} \\ \vdots & \vdots & \vdots & \vdots & \vdots \\ 1 & x_{n1} & x_{n2} & \dots & x_{n,p} \end{pmatrix} \beta_{p+1 \times 1} + \epsilon_{n \times 1},$$

where the all-ones column represents the intercept. Now we shall derive the estimator for  $\beta$ , as well as accurately describe what a "good" estimator is. A very common way is to use the least squares criterion; that is

$$\hat{\beta} = \arg \min_{\beta} (Y - X\beta)^T (Y - X\beta) = \arg \min_{\beta} (\epsilon^T \epsilon).$$

We can differentiate  $\epsilon^T \epsilon$  to get

$$\hat{\beta} = (X^T X)^{-1} X^T y,$$

such that

$$\hat{y} = X \hat{\beta},$$

where it can be shown that  $X^T X$  is nonsingular if and only if the rank of  $X$  equals  $p + 1$ . Otherwise, we can take the pseudo-inverse of  $X^T X$ .

Now we define the minimum deviations as the *residual sum of squares (RSS)* or the *unexplained variation* by

$$\text{RSS} = \sum_{i=1}^n (y_i - \hat{y}_i)^2.$$

In addition, we define *total variation* as  $\sum_{i=1}^n (y_i - \bar{y})^2$ ; explained variation as  $\sum_{i=1}^n (\hat{y}_i - \bar{y})^2$ . Hence,

$$\begin{aligned} \sum_{i=1}^n (y_i - \bar{y})^2 &= \sum_{i=1}^n (\hat{y}_i - \bar{y})^2 + \sum_{i=1}^n (y_i - \hat{y}_i)^2 \\ \text{total variation} &= \text{explained variation} + \text{unexplained variation}. \end{aligned}$$

The *coefficient of determination* is  $r^2$ :

$$r^2 = \frac{\text{explained variation}}{\text{total variation}}.$$

The coefficient of determination increases with the proportion of explained variation by the linear relation above. In the extreme cases where  $r^2 = 1$ , all of the variation is explained by the linear regression. The other extreme,  $r^2 = 0$ , is where the empirical covariance of  $X$  and  $y$  is zero. However, the coefficient of determination is influenced by the number of regressors  $p$ . For a given sample size  $n$ , the  $r^2$  value will increase by adding more regressors into the linear model. The value of  $r^2$  may therefore be high even if possibly irrelevant regressors are included. A corrected coefficient of determination for  $p$  regressors and a constant intercept ( $p+1$  parameters) is

$$r_{\text{adj}}^2 = r^2 - \frac{p(1 - r^2)}{n - (p + 1)}.$$

Now we consider a data set consisting of 10 measurements of 4 variables. The story: A textile shop manager is studying the sales of “classic blue” pullovers over 10 periods. He uses three different marketing methods and hopes to understand his sales as a fit of these variables using statistics. The variables measured are

- $X_1$  : Numbers of sold pullovers,
- $X_2$  : Price (in EUR),
- $X_3$  : Advertisement costs in local newspapers (in EUR),
- $X_4$  : Presence of a sales assistant (in hours per period).

	Sales	Price	Advert.	Ass. Hours
1	230	125	200	109
2	181	99	55	107
3	165	97	105	98
4	150	115	85	71
5	97	120	0	82
6	192	100	150	103
7	181	80	85	111
8	189	90	120	93
9	172	95	110	86
10	170	125	130	78

Now please answer the following questions

(a) Find the least square estimate  $\hat{\beta}$ .

- Solution:  $\hat{\beta} = [65.6696, -0.2158, 0.4852, 0.8437]^T$ .

(b) Find the coefficient of determination.

- Solution: The coefficient of determination can be calculated as

$$r^2 = 1 - \frac{e^T e}{\sum (y_i - \bar{y})^2} = 0.9067.$$

We conclude that the variation of sales is well approximated by the linear relation.

(c) Find the corrected coefficient of determination.

- Solution:

$$r_{\text{adj}}^2 = 0.8601.$$

This means that 86% of the variation of the target variable is explained by the explanatory variables.